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# JOHN MURPHY

Expert on building High Performance Management Teams

LONDON  
SPEAKER  
BUREAU

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## Topics

- Leadership
- Motivation

John Murphy is a renowned Expert on Building High Performance Management Teams, Leadership and Goal Setting.

Developing vision, culture and leadership skills are a core part of John's work since he started his own consultancy firm, John Murphy International, in 2004.

His work has involved developing the talent in top teams to help them deliver what they are capable of. John has worked with some key brands, such as, Pfizer, Vodafone, Airbus, Johnson & Johnson, Failte Ireland, DAA and many others around the world. In 2016 he became Deputy Secretary of Payments Reform for the Australian Government Department of Human Services.

John began his career in financial services as a salesman and progressed in various roles as Sales Manager, Sales & Marketing Director, and CEO in a Pan European Financial Services Group. John left the corporate world to focus on his passion – coaching business people to win at both business and life.

Many conferences and businesses have benefited from listening to John speak engagingly about developing high performance teams, the importance of leadership and how to develop those skills.

John is a regular guest on many business podcasts, along with hosting his own highly rated show: *Winning at Business and Life*. He is also a regular contributor to the Huffington Post.

The following are a few titles from speeches:

- "Leaders Paint Pictures, Not Give Instructions"
- "How to Build Teams That Deliver Results"
- "How to Close More Sales by Keeping in Touch"
- "Be a Leader, Not a Manager"
- "It's the Habits That Make the Difference"

His engaging style, coupled with a sharp wit, make John a great contributor to any conference that is looking to build the leaders of the future.